



Unify

Partner Program

Het Hart Telecom

Has been certified as

Authorized OpenScape Business

in recognition of the successful completion of all certification requirements of Unify.



Jon Pritchard
Executive Vice President Channels

Partner number: A0827706

Issued and Valid: 2017

UNIFY Harmonize
your enterprise

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Unify

Sales Specialist OpenScape Business

Certification has been presented to

Marco van Stralen

In recognition of the successful completion of all
certification requirements of Unify Academy.

18/01/2017

Valid for 2 years

Cert. No: 128826



John Balcar
Global Director
Unify Academy

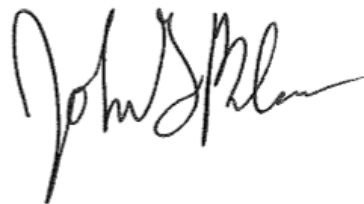
Sales Specialist OpenScape Business

Marco van Stralen

has passed a theoretical examination covering the following topics

- Overview of Unify and company history
- Overview of current SMB industry trends and marketing messages
- Review of Unify SMB and LAB portfolio to include OpenScape Business and OpenScape Enterprise
- Knowledge of OpenScape Business portfolio
- Overview of competitive positioning of our OpenScape Business solution
- Review of available sales resources

The Sales Specialist OpenScape Business has been awarded.



John Balcar
Global Director
Unify Academy

Cert. No: 128826